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## **TRIUMPH 2025 Supplier Communications**

TRIUMPH wish all suppliers and staff a Happy New Year and hope the holidays were filled with relaxation, reflection and special moments with family and friends! Our hearts and thoughts go out to all those impacted by the natural disasters that have already affected us in 2025.

As we reflect on 2024 and approach the close of TRIUMPH's fiscal year, the industry experienced fluctuations in demand from our customers and thus demand realignment was a necessary step to level load our operational planning. We appreciate all that the supply base contributes to honouring these demand signals and the continued partnership as we work through periods of uneven demand together. Inventory management and buffer/safety stock levels will be an area of continued focus.

In 2025, as we close our Q4FY25, we look to our supply base to focus, finish and sustain. We remain vigilant to our TRIUMPH core values of integrity, teamwork, acting with velocity, innovation and continuous improvement. Supplier initiatives are noted below, as TRIUMPH remains focused on delivering quality products that meet the highest standards of product safety and reliability.

### **INTEGRITY**

TRIUMPH reaffirm our unwavering commitment to the highest ethical standards and quality compliance in every aspect of our operations. As partners in our supply chain, your role is integral to our collective success and to the safety and reliability of our products.

As a reminder to our suppliers, TRIUMPH Purchase Orders reference our General Terms and Conditions which contain our Supply Chain Management Code of Ethics. Through PO acceptance, Suppliers shall have a demonstrated record of and commitment to the highest ethical standard, conducting business in a fair, impartial and ethical manner. Suppliers can reference the code of ethics through our supplier portal located at <https://triumphsupplysource.com/suppliers/ethics.php>.

### **TEAMWORK**

TRIUMPH recognize the importance of collaboration and partnerships with our Supply Base as the industry evolves. To meet our year-end goals and prepare for our new fiscal year, we need your support in a few key areas:



#### **1. Close Out Outstanding Actions**

Please ensure all outstanding actions, such as corrective actions or open documentation requests, are resolved as soon as possible. This will help us maintain delivery timelines and avoid last-minute issues.

#### **2. Stay Aligned on Approved Suppliers**

We ask that you continue sourcing only from approved suppliers and following customer-specific requirements. If you must deviate, please ensure you have the necessary approvals in place and robust controls to manage any risks.

#### **3. Proactive Communication on Risks**

Early warning of potential delays or quality risks is essential. Let's work together to address issues before they escalate and keep deliveries on track.

## ACTING WITH VELOCITY

With implementation of standard work across all sites, TRIUMPH has maintained a relatively consistent 90% OTIF score against the 95% goal. We are in the process of conducting a deep dive of the OTIF miss cause codes that we track internally to define actions to move us closer to the 95% target. These cause codes reflect both supplier and TRIUMPH causes for missed OTIF so that all avenues can be explored for continuous improvement.

Suppliers are asked to assure that some best practices are in place to maintain consistent OTIF reporting:

- Assure Lead-time alignment between the supplier's and TRIUMPH systems.
  - TRIUMPH request suppliers to regularly submit updated lead-times, at minimum once a quarter.
- Long-lead/risk purchased components need to be proactively reviewed for risk mitigation (i.e. advance purchases, raw materials, electronic components, safety stock option at suppliers, approved alternates, etc.)
- Open order reports need to be reviewed and confirmed by the supplier in a timely manner, so TRIUMPH can mitigate potential delays well in advance.
  - Ensure 24 month forecasts are provided for higher volume programs, with the understanding of OE pushouts.

Further we ask our suppliers to pay attention to the banners within the TRIUMPH Supplier Portal (<https://triumphsupplysource.com>) where key supply chain and quality notices are posted. As a reminder, suppliers can update your own supply chain and quality contacts as well as the ability to upload supplier QMS certifications within the TRIUMPH Supplier Portal.

## INNOVATION

As the industry move toward digital transformation, with real-time data monitoring and automation of operational data and inspections, suppliers who adopt digital tools and invest in predictive quality systems will be better positioned to meet evolving expectations. A TRIUMPH imperative for our FY26 is to initiate the implementation of an enhanced supplier portal allowing transactional alignment and proper forecast & inventory management. Once the enhances supplier portal timeline is finalized, suppliers will be appropriately notified of onboarding, in the meantime please continue to review supplier data and communications monthly within the existing TRIUMPH Supplier Portal.

## CONTINUOUS IMPROVEMENT

TRIUMPH have offered **TOS Lean Foundations Training** opportunities at various East Coast TRIUMPH sites and are now looking to offer this training to our West Coast Suppliers. Based on the level of supplier interest, we will be looking for a supplier who might want to host the training in their facility followed by a tour of our Valencia site. We are targeting training in Q1 CY25, date to be announced. If you are a West Coast Supplier or want to attend this training, please send a note of interest to our continuous improvement mailbox: [tg\\_respond@triumphgroup.com](mailto:tg_respond@triumphgroup.com).

Additionally, the TRIUMPH **Supplier Conference** will be held this year on **October 14<sup>th</sup>, 2025** in Southlake, Texas. Details will be communicated later in the year. Supplier Virtual Forums will also be planned as required to communicate progress on our Supply Chain, Quality and Inventory Initiatives.

## **Looking Ahead: Preparing for What's Next in Aerospace Quality**

Looking ahead, we recognize that changes in the aerospace industry will require us all to elevate our approach to quality. From increased regulatory scrutiny to the adoption of advanced technologies, staying competitive means staying prepared. Your role as a supplier is more critical than ever in ensuring we collectively rise to meet these new challenges.



As we enter a new fiscal year, several industry changes are set to influence how we manage quality. Being aware of and ready for these changes will be critical:

### **1. Enhanced Product Quality Planning (APQP)**

More customers are requiring APQP processes to ensure better product reliability and faster time-to-market. Implementing structured quality planning, including risk analysis and control plans, will become a standard expectation.

### **2. Tighter Controls on Supply Chain Integrity**

With increased scrutiny on counterfeit parts and falsified documentation, traceability is becoming a top priority. Expect more audits and stricter compliance requirements from both TRIUMPH and regulatory agencies.

### **3. Enhanced Focus on Product Safety Management Systems (PSMS)**

As the aerospace industry continues to advance, safety remains at the core of everything we do. Recent developments point to an increased emphasis on formalized Product Safety Management Systems (PSMS), expanding beyond operational safety to encompass product safety risks across the entire lifecycle—from design and production to end-of-life management.

#### **Why This Matters**

High-profile incidents and evolving regulatory frameworks have made it clear that managing product safety risks can no longer be reactive. Regulatory bodies and major aerospace customers are pushing for proactive risk management approaches, requiring suppliers to take a more active role in identifying, mitigating, and preventing safety risks before they become issues. Suppliers who lag behind in this area could face increased scrutiny, higher audit frequencies, and potential disruptions in business relationships.

#### **What's Expected**

Suppliers will increasingly be asked to implement PSMS frameworks that align with industry standards such as AS9145 (APQP and PPAP) and AS9100. These frameworks focus on:

- Systematically identifying safety risks across product lifecycles.
- Embedding safety considerations into design, production, and maintenance processes.
- Ensuring robust communication and reporting channels for potential product safety concerns.

#### **How You Can Prepare**

- Collaborate with TRIUMPH on Product Safety Management System (PSMS) integration and share best practices for safety risk management.
- Participate in training sessions related to product safety standards and regulatory expectations.
- Adopt a proactive safety culture by implementing internal safety audits and encouraging early identification of risks.

We appreciate the hard work and dedication you've shown throughout the year. By working together, we can close this fiscal year on a high note and be ready for the opportunities and challenges ahead. Our shared commitment to quality, delivery and product safety is what makes us successful, and we're excited to continue building on that foundation with you.

Together we TRIUMPH!

## MISSION

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We partner with our customers to triumph over their hardest aerospace, defense and industrial challenges to deliver value to our stakeholders.

## VISION

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As One Team, we enable the safety and prosperity of the world.

## VALUE

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Integrity, Continuous Improvement, Teamwork, Innovation, Act with Velocity